

Comparison of the Birmingham Market July 2006 vs. July 2007 by neighborhood



Area	July 2007 # of Sales	July 2006 # of Sales	July 2007 Total Sales	July 2006 Total Sales	July 2007 Avg Sales	July 2006 Avg Sales	Cash	Conv	FHA	Other	VA	AVG DOM
110 Fultondale/Gardendale/MtOlive	42	60	\$7,537,925	\$11,513,955	\$179,474	\$191,899	4	33	3	0	2	95
112 Corner/Kimberly/Morris/SmokeRise/Warrior	25	34	\$4,517,581	\$5,611,750	\$180,703	\$165,051	3	19	2	1	0	139
114 BlountSprings/Blountsville/Hayden	14	16	\$1,988,375	\$1,975,900	\$142,027	\$123,494	1	11	1	1	0	130
116 Cullman County	1	4	\$221,000	\$579,600	\$221,000	\$144,900	0	1	0	0	0	76
120 Chalkville/Clay/Palmerdale/Pinson/Remlap	48	82	\$6,833,840	\$12,132,016	\$142,372	\$147,951	4	34	6	2	2	97
122 Cleveland/HighlandLake/LocustFork/Oneonta	16	26	\$2,108,500	\$4,426,230	\$131,781	\$170,240	2	13	1	0	0	78
130 CenterPt/GraysonValley/Huffman/Roebuck	76	90	\$7,461,455	\$10,228,410	\$98,177	\$113,649	9	47	9	9	2	114
140 Trussville	35	56	\$9,460,990	\$14,248,940	\$270,314	\$254,445	2	30	2	1	0	112
142 Leeds/Moody	49	50	\$8,729,726	\$7,592,751	\$178,158	\$151,855	4	37	5	0	3	119
144 Lincoln/PelIcity/Riverside	19	27	\$3,206,516	\$4,502,055	\$168,764	\$166,743	4	15	0	0	0	166
146 Ashville/Odenville/Ragland	24	31	\$4,467,568	\$4,831,343	\$186,149	\$155,850	4	20	0	0	0	24
148 Argo/Springville/Steele	22	24	\$4,895,700	\$5,685,369	\$222,532	\$236,890	3	19	0	0	0	131
160 EastLake/Woodlawn	29	24	\$872,346	\$1,085,845	\$30,081	\$43,434	15	9	1	4	0	95
170 Inglenook/NorthBham/Norwood/Tarrant	22	37	\$976,806	\$1,115,590	\$44,400	\$46,483	11	7	3	1	0	165
180 Avondale/Crestwood/ForestPk/HighlandPk/Redmont	28	8	\$6,780,650	\$10,506,650	\$242,166	\$283,964	2	22	2	2	0	105
190 DowntownBirmingham/Southside	10	28	\$1,423,800	\$1,050,000	\$142,380	\$131,250	2	8	0	0	0	82
200 MountainBrook	43	38	\$34,628,660	\$16,496,750	\$805,318	\$589,170	8	35	0	0	0	92
210 CrestlineGardens/CrestlinePark/Irondale	32	5	\$5,982,371	\$8,247,500	\$186,949	\$217,039	8	21	2	1	0	80
220 Altadena/CahabaHeights	7	28	\$2,006,430	\$826,900	\$286,633	\$165,380	1	6	0	0	0	63
230 Homewood	30	41	\$10,142,880	\$8,499,230	\$338,096	\$303,544	2	27	0	1	0	30
240 LibertyPark/Vestavia	46	133	\$21,375,900	\$17,708,884	\$464,693	\$431,924	8	37	1	0	0	46
250 BluffPark/Hoover/Riverchase	119	114	\$38,339,595	\$40,996,628	\$322,181	\$308,245	9	107	0	3	0	91
260 NorthShelbyCounty/Hoover-ShelbyCounty	103	1	\$38,683,147	\$41,752,141	\$375,565	\$366,247	23	78	0	0	0	124
262 Harpersville/Sterrett/Vandiver/Vincent	5	46	\$1,251,000	\$168,875	\$250,200	\$168,875	0	5	0	0	0	92
264 Chelsea	45	8	\$11,364,245	\$11,387,282	\$252,539	\$247,550	3	42	0	0	0	107
265 Columbiana/Westover/Wilsonville	6	6	\$1,339,400	\$1,139,500	\$223,233	\$142,438	0	6	0	0	0	114
266 TalladegaCounty	7	1	\$758,120	\$710,000	\$108,303	\$118,333	2	5	0	0	0	95
270 Helena/Pelham	90	104	\$21,692,601	\$23,584,893	\$241,029	\$21,000	3	81	2	0	4	98
272 Alabaster/Maylene/Saginaw	55	69	\$10,980,419	\$13,092,477	\$199,644	\$226,778	4	47	2	0	2	88
274 Calera/Montevallo/Wilton	63	74	\$9,538,708	\$11,467,135	\$151,408	\$189,746	1	55	4	1	2	78
276 ChiltonCounty	35	24	\$4,705,710	\$2,692,600	\$134,449	\$154,961	6	24	4	1	0	153
278 BibbCounty	8	9	\$1,115,550	\$1,234,015	\$139,444	\$112,192	1	5	0	0	2	106
280 Bessemer/Hueytown/PleasantGrove	79	77	\$9,192,819	\$9,171,481	\$116,365	\$137,113	15	54	5	4	1	82
282 Adger/McCalla/OxmoorValley	64	48	\$11,690,470	\$8,998,525	\$182,664	\$119,110	2	55	5	1	1	95
284 TuscaloosaCounty	9	14	\$1,522,174	\$1,842,425	\$169,130	\$187,469	1	8	0	0	0	137
290 CentralPk/Ensley/Fairfield/Midfield/WestEnd	72	72	\$3,046,030	\$5,083,854	\$42,306	\$131,602	27	27	4	13	1	136
292 Mulga/Wylam	4	4	\$210,900	\$146,900	\$52,725	\$70,609	1	3	0	0	0	120
300 Adamsville/Forestdale/Graysville/PrattCity	33	33	\$3,273,150	\$3,618,550	\$99,186	\$36,725	5	22	3	3	0	106
302 Dora/Quinton/Sumiton/WestJefferson	7	9	\$635,550	\$1,437,842	\$90,793	\$109,653	1	5	0	0	1	119
308 Jasper	4	1	\$410,500	\$289,900	\$102,625	\$159,760	1	3	0	0	0	35
400 OutOfArea	1	2	\$22,838	\$97,500	\$22,838	\$289,900	1	0	0	0	0	31
Total	1,427	1,558	\$315,391,945	\$97,500	\$7,938,794	\$7,533,461	203	1083	67	49	23	

(Changes from 2006 in parenthesis)