

Comparison of the Birmingham Market Dec 2006 vs. Dec 2007 by neighborhood



Area	Dec 2007 # of Sales	(%)	2006 # of Sales	2007 Total Sales	2006 Total Sales	2007 Avg Sales	(%)	2006 Avg Sales	Cash	Conv	FHA	Other	VA	AVG DOM
110 Fultondale/Gardendale/MtOlive	49	(4%)	45	\$8,518,828	\$7,791,375	\$173,854	(1%)	\$173,142	3	42	2	0	2	94
112A SmokeRise/Warrior (Blount)	4	-(5%)	9	\$383,250	\$1,508,350	\$95,813	-(72%)	\$167,594	0	3	0	0	1	42
112B Corner/Kimberly/Morris/Warrior (Jeff Co)	14	-(11%)	25	\$2,370,108	\$5,103,708	\$169,293	-(35%)	\$204,148	0	14	0	0	0	92
114 BlountSprings/Blountsville/Hayden	11	-(2%)	13	\$1,279,725	\$1,386,145	\$116,339	(10%)	\$106,627	2	9	0	0	0	122
120A Palmerdale/Pinson/Remlap (Blount)	1	(0%)	1	\$132,000	\$178,900	\$132,000	-(47%)	\$178,900	1	0	0	0	0	133
120B Chalkville/Clay/Palmerdale/Pinson/Remlap (Jeff Co)	40	-(20%)	60	\$6,047,659	\$9,485,686	\$151,191	-(7%)	\$158,095	5	26	5	2	2	118
122 Cleveland/HighlandLake/LocustFork/Oneonta	9	-(17%)	26	\$1,282,150	\$3,410,942	\$142,461	(11%)	\$131,190	2	4	1	2	0	99
130 CenterPt/GraysonValley/Huffman/Roebuck	52	-(51%)	103	\$4,988,445	\$10,086,162	\$95,932	-(2%)	\$97,924	10	34	7	1	0	99
140A Trussville (Jeff County)	30	-(9%)	39	\$7,460,369	\$9,503,837	\$248,679	(5%)	\$243,688	0	26	3	0	1	135
140B Trussville (St Clair County)	5	-(10%)	15	\$1,724,419	\$4,036,087	\$344,884	(76%)	\$269,072	0	5	0	0	0	226
142A Leeds/Moody (Jeff County)	9	(1%)	8	\$1,490,130	\$1,227,950	\$165,570	(12%)	\$153,494	2	6	1	0	0	154
142C Leeds/Moody (St Clair County)	28	-(21%)	49	\$4,669,820	\$7,824,471	\$166,779	(7%)	\$159,683	1	23	3	0	1	141
144A Lincoln/PellCity/Riverside (St Clair)	12	-(16%)	28	\$1,938,200	\$5,631,635	\$161,517	-(40%)	\$201,130	2	6	2	0	2	125
144B Lincoln/PellCity/Riverside (Talladega)	6	(1%)	5	\$945,965	\$979,000	\$157,661	-(38%)	\$195,800	1	3	2	0	0	87
146 Ashville/Odenville/Ragland	23	(0%)	23	\$3,397,964	\$3,850,470	\$147,738	-(20%)	\$167,412	1	17	5	0	0	110
148B Argo/Springville/Steele (St Clair)	13	-(11%)	24	\$2,189,200	\$5,185,535	\$168,400	-(48%)	\$216,064	3	8	1	0	1	129
160 EastLake/Woodlawn	15	-(9%)	24	\$509,350	\$822,445	\$33,957	(0%)	\$34,269	8	6	0	1	0	98
170 Inglenook/NorthBham/Norwood/Tarrant	9	-(1%)	10	\$351,400	\$493,900	\$39,044	-(10%)	\$49,390	7	1	1	0	0	73
180 Avondale/Crestwood/ForestPk/HighlandPk/Redmont	28	-(12%)	40	\$7,853,415	\$8,573,839	\$280,479	(66%)	\$214,346	4	24	0	0	0	124
190 DowntownBirmingham/Southside	23	-(9%)	32	\$4,103,900	\$6,113,856	\$178,430	-(13%)	\$191,058	3	17	2	0	1	174
200 MountainBrook	17	-(2%)	19	\$7,964,655	\$12,448,220	\$468,509	-(187%)	\$655,169	4	13	0	0	0	92
210 CrestlineGardens/CrestlinePark/Irondale	17	(2%)	15	\$2,739,400	\$2,450,605	\$161,141	-(2%)	\$163,374	3	12	2	0	0	87
220 Altadena/CahabaHeights	7	(3%)	4	\$1,494,400	\$972,500	\$213,486	-(30%)	\$243,125	0	7	0	0	0	69
230 Homewood	21	-(6%)	27	\$5,659,400	\$7,682,200	\$269,495	-(15%)	\$284,526	1	19	1	0	0	100
240 LibertyPark/Vestavia	23	-(5%)	28	\$12,055,412	\$8,515,730	\$524,148	(220%)	\$304,133	2	20	1	0	0	98
250A BluffPark/Hoover/Riverchase (Jeff County)	84	-(33%)	117	\$26,203,809	\$31,941,565	\$311,950	(39%)	\$273,005	4	77	2	0	1	70
250B BluffPark/Hoover/Riverchase (Shelby County)	9	-(14%)	23	\$2,907,889	\$8,141,111	\$323,099	-(31%)	\$353,961	0	9	0	0	0	81
260B NorthShelbyCounty/Hoover-Shelby (Shelby Co)	61	-(33%)	94	\$19,440,179	\$34,412,044	\$318,691	-(47%)	\$366,086	4	56	1	0	0	113
262 Harpersville/Sterrett/Vandiver/Vincent	5	(0%)	5	\$692,750	\$702,564	\$138,550	-(2%)	\$140,513	0	5	0	0	0	75
264 Chelsea	22	-(17%)	39	\$4,960,985	\$11,614,359	\$225,499	-(72%)	\$297,804	1	20	0	0	1	95
265 Columbiana/Westover/Wilsonville	4	-(1%)	5	\$548,900	\$871,815	\$137,225	-(37%)	\$174,363	1	3	0	0	0	92
266 TalladegaCounty	9	(3%)	6	\$1,518,000	\$958,800	\$168,667	(9%)	\$159,800	0	8	1	0	0	146
270A Helena/Pelham (Jeff County)	4	-(1%)	5	\$1,153,700	\$1,733,200	\$288,425	-(58%)	\$346,640	0	4	0	0	0	137
270B Helena/Pelham (Shelby County)	54	-(23%)	77	\$11,439,555	\$15,293,168	\$211,844	(13%)	\$198,613	2	45	5	0	2	128
272 Alabaster/Maylene/Saginaw	28	-(30%)	58	\$5,785,857	\$11,359,232	\$206,638	(11%)	\$195,849	2	24	0	0	2	124
274 Calera/Montevallo/Wilton	30	-(40%)	70	\$4,610,809	\$12,626,271	\$153,694	-(27%)	\$180,375	1	26	2	0	1	148
276 ChiltonCounty	18	(0%)	18	\$1,930,100	\$2,030,550	\$107,228	-(6%)	\$112,808	8	8	2	0	0	90
278 BibbCounty	5	-(2%)	7	\$1,145,700	\$630,800	\$229,140	(139%)	\$90,114	0	4	0	1	0	138
280 Bessemer/Hueytown/PleasantGrove	38	-(32%)	70	\$3,893,470	\$7,649,032	\$102,460	-(7%)	\$109,272	5	23	6	0	4	121
282A Adger/McCalla/OxmoorValley (Jeff Co)	27	-(30%)	57	\$5,041,929	\$11,181,531	\$186,738	-(9%)	\$196,167	0	22	4	0	1	143
282B Adger/McCalla/OxmoorValley (Tusc Co)	3	-(6%)	9	\$405,700	\$1,751,500	\$135,233	-(59%)	\$194,611	0	3	0	0	0	41
284 TuscaloosaCounty	12	-(3%)	15	\$1,671,778	\$2,456,629	\$139,315	-(24%)	\$163,775	0	12	0	0	0	82
290 CentralPk/Ensley/Fairfield/Midfield/WestEnd	58	-(39%)	97	\$2,201,173	\$6,772,270	\$37,951	-(32%)	\$69,817	32	19	3	2	2	87
292 Mulga/Wylam	1	-(2%)	3	\$30,000	\$106,500	\$30,000	-(6%)	\$35,500	1	0	0	0	0	123
300 Adamsville/Forestdale/Graysville/PrattCity	33	(4%)	29	\$2,697,140	\$2,792,425	\$81,732	-(15%)	\$96,291	4	18	7	2	2	111
308 Jasper	1	(0%)	1	\$145,900	\$169,900	\$145,900	-(24%)	\$169,900	1	0	0	0	0	154
400 OutOfArea	2	-(7%)	9	\$793,520	\$1,789,200	\$396,760	(198%)	\$198,800	1	1	0	0	0	2
Total	974	-(512%)	1,486	\$193,660,107	\$293,932,393	\$197,612	(1%)	\$196,610	132	732	72	11	27	

(Changes from 2006 in parenthesis)